

ROBERT QUINONEZ

SALES | CLIENT SERVICE | OPERATIONS

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PROFILE

Adaptable professional with experience in sales, customer relationships, moving operations, and hands-on service. Open to different industries, roles, and levels of responsibility. Brings a strong work ethic, leadership, and drive while completing a business degree.

WORK EXPERIENCE

Freelance | Website Development for Small Businesses

New / Early stage

Developing freelance experience building websites for small businesses, combining practical tools with a business-focused approach.

Muscular Moving Men | Sales / Client Experience

Phoenix, AZ | November 2025 - Present

Support customers through consultations, estimates, inventory documentation, scheduling, and service coordination for local and long-distance moves. Manage partner relationships and support team training and consistent customer communication.

Soft Touch Moving and Packing | Mover / Packer & Client Support

Phoenix, AZ | August 2023 - October 2025

Combined office coordination with hands-on moving work. Supported scheduling, estimating, booking, staffing, invoicing, packing, furniture protection, warehouse inventory, and customer service.

Target | Team Member

Tempe, AZ | September 2021 - May 2023

Supported receiving, stocking, inventory, pricing, checkout, and customer service while following safety procedures and working with the team.

EDUCATION

DeVry University | Expected graduation: end of 2026

Bachelor's degree in Business Management, Finance concentration | 3.5+ GPA

Graduated high school early; on track to become the first in my family to earn a college degree.

Honor society alumnus.

SKILLS & SYSTEMS

Customer service; consultative sales; relationship and account management; estimating; scheduling; dispatch and service coordination; inventory and documentation; packing and furniture protection; team training; leadership; communication; problem-solving; adaptability; hands-on operations.

Microsoft 365, Excel, Outlook, Cloudflare, SmartMoving CRM, LiveSwitch, RingCentral, and ChatGPT.

PROJECTS & COMMUNITY

QuickGlance: personal planning project. Little Wishes: wishlist website. Outlaw County: mobile game in very early development. Youth leadership at Crossroads Church in Casa Grande.